



UV AT A GLANCE

Bio Paolo Gesess

Paolo spent over 25 years in the technology sector and the last 20 in the Venture Capital industry. Co-founder of United Ventures, he started as Investment Manager in 1997, investing in ICT sector and collaborating with CSELT, relevant research center in the telecommunication sector.

In 2000 he was Founder and General Partner of Jupiter Venture, which has been one of the top quartile Venture Capital fund in Europe with a 6X return on the portfolio. He is member of the Board of Credimi spa, brumbrum spa, Moneyfarm Ltd, Musixmatch spa, he acts as speaker at Milan Politecnico, MIP and Bocconi University as venture capitalist and entrepreneurship expert. He graduated at University of Turin in 1991 and he is a Chartered Accountant registered in Italy since 1999.

Bio Massimiliano Magrini

Massimiliano is co-founder and Managing Partner of United Ventures, venture capital firm focused on digital technologies. In 2002 he started Google Italy as founding Country manager, later taking over the management of Google Spain and Portugal. He left Google in 2009 to found Annapurna Ventures, a new generation of early stage technology fund. He is currently President of the Venture Capital Committee of AIFI (Italian Association of Private Equity, Venture Capital and Private Debt) and sits on the board of directors of Paperlit, Cloud4Wi, Mainstreaming and EXEIN.

Massimiliano holds a Master of Science in Political Science from the University of Bologna and attended an executive program at Harvard Business School in Venture Capital and PE.

United Ventures at a glance

- United Ventures SGR SpA is an Italian independent Venture Capital firm investing in early stage tech companies. It backs ambitious entrepreneurs who reshape industries through technology and helps them scale globally, innovating high-growth potential sectors.
- Founded in 2013 by Paolo Gesess and Massimiliano Magrini, United Ventures has 170 Mln Euro of assets under management raised from Italian and international institutional investors and has invested so far in >20 early-stage companies. It counts on a team of professionals with a solid track record and diversified experience in Venture Capital and in management of technology companies.
- Its portfolio is focused on early stage investments in the tech & digital sector and includes, among others: EXEIN, Credimi, brumbrum, MoneyFarm, Facelt, Loop AI Labs, Cloud4Wi, MusiXmatch and MainStreaming.

Structure

- number of executives: 7
- number of funds managed/advised: 2
- total capital under management/advised : 70 Mln Euro
- number of portfolio companies : 3

Investment Policy

- minimum investment 1 Mln Euro
- maximum investment 10 Mln Euro
- investment focus Early Stage
- geographical preferences Italy, Europe, Israel
- sectorial preferences Technology

United Ventures SGR S.p.A.

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